



2012 PRICE LIST

PORTISCO – PORTOROSA – CALA GALERA - ROME

YACHTS	Year	Cab	Pax	Wc	01\01-26\05 29\09-31\12	26\05-23\06 01\09-29\09	23\06-28\07	28\07 to 01\09
Ocean Star 56.1 Skipper july-august obligatory	2006	5	10	5	5.900	6.900	7.900	9.000
Sun odyssey 54ds Only with skipper	2003	3+1	6	3+1	4.400	4.800	5.500	7.500
Sun odyssey 49	2009	3	6+2	2	3.250	3.580	4.300	5.500
2 x Bavaria 50	2007	4	8+2	3	3.800	4.000	4.400	6.300
4 x Bavaria 46	2007	4	8+2	2	3.000	3.500	3.700	5.200
Oceanis 43	2009	4	8+2	2	2.900	3.200	3.700	4.600
3 x Bavaria 36	2005	3	6+2	1	1.650	1.900	2.100	3.000
Lagoon 440 Only with skipper+hostess	2007	4+1	8+1	4	4.700	5.700	6.700	7.700

Price in Euro x week - vat included

SECURITY DEPOSIT2.500 € for all yachts. For 56.1
54ds and catamarans 5.000 €**REDUCTION**

5% early booking till 31\01\12

ONE WAYPossible between the bases upon
request**OCEAN STAR 56.1**Generator, A\C, Bow Thruster, water
maker, TV-Dvd,**PAYMENTS CONDITION**50% contract signature
50% 30 days before embarkation**MARINAS**The price includes only one night in
the marinas (not high season)**BOAT EQUIPMENTS**

All boats are equipped with

- ✓ GPS plotter
- ✓ Autopilot
- ✓ Wind instrument
- ✓ Ecosound
- ✓ Radio - cd player
- ✓ Spray hood (not cat)
- ✓ Bimini top (no Bav 36)
- ✓ Teak deck Ocean Star 56.1,
- ✓ Tender
- ✓ Furling genoa
- ✓ Windlass
- ✓ log
- ✓ Steering wheel
- ✓ Electric fridge
- ✓ Safety equipment
- ✓ Navigation equipment
- ✓ Cockpit table
- ✓ Cockpit shower
- ✓ gangway

TRANSFER airport-marinas

Catania - Portorosa
Taxi 4 pax 150 €
Minibus 8 pax 180 €
Bus 14 pax 200 €

Olbia – Poltu quatu
Taxi 4 pax 75 €
Minibus 8 pax 100 €
Bus 20 pax 200 €

OPTIONALS

Skipper 1000 €/sett
Hostess 700 €/sett
Outboard 100 €/sett
Linen and towels 20 €/sett pax

OPTIONALS OBLIGATORY

End cleaning 100 Euro for all boats – 56.1 – 54ds and cat 150€

CHECK IN/CHECK OUTCheck in: Saturday 17:00
Check out: Saturday 09:00

BEST CHARTER

YachtCharter in **SICILY** (Italy) - **PRICE LIST 2012** - Vat/Tax Includedwww.bestcharter.it**BASES: PALERMO - PORTOROSA – MILAZZO – TRAPANI****Sail Yachts Charter Periods:**

A 02.04 - 21.07 & 06.10 – 03.11.2012
B 21.07 - 28.07 & 25.08 – 06.10.2012
C 28.07 - 04.08 & 18.08 – 25.08.2012
D 04.08 - 18.08.2012

DISCOUNTS:

- **Early Booking – 10% before** 31.12.2011
 - or 6 months before charter beginning.

Sail Yachts - 5 cabins

CYCLADES 50.5 2007 ● 5 cab. + 3wc ● 10 pax ● 15,5mt. ● Classic Mainsail
 Prices in period: **A** €4.200 ● **B** €5.300 ● **C** €6.300 ● **D** €6.900

HARMONY 52 2008 ● 5 cab. + 3wc ● 10 pax ● 15,65mt. ● Classic Mainsail
 Prices in period: **A** €4.200 ● **B** €5.300 ● **C** €6.300 ● **D** €6.900

BAVARIA 50 2003 ● 5 cab. + 3wc ● 10 pax ● 15,5mt. ● Classic Mainsail
 Prices in period: **A** €3.300 ● **B** €3.500 ● **C** €4.200 ● **D** €6.000

Sail Yachts - 4 cabins

BAVARIA 45 CRUISER 2010 ● 4 cab. + 2wc ● 8 pax ● 14,49mt. ● Classic Mainsail
 Prices in period: **A** €3.700 ● **B** €4.200 ● **C** €4.600 ● **D** €5.600

OCEANIS 46 2009 ● 4 cab. + 2wc ● 8 pax ● 14,09mt. ● Classic Mainsail
 Prices in period: **A** €3.200 ● **B** €4.200 ● **C** €4.200 ● **D** €6.400

CYCLADES 50.4 2007 ● 4+1 cab. + 4wc ● 8+2 pax ● 15,62mt. ● Classic Mainsail
 Prices in period: **A** €3.300 ● **B** €4.400 ● **C** €5.000 ● **D** €5.800

DUFOR 525 2007 ● 4+1 cab. + 4+1 wc ● 11 pax ● 15,31mt. ● Classic Mainsail
 Prices in period: **A** €4.000 ● **B** €5.200 ● **C** €5.700 ● **D** €7.000

OCEANIS 473 2005 ● 4 cab. + 3wc ● 8 pax ● 14,30mt. ● Classic Mainsail
 Prices in period: **A** €2.900 ● **B** €3.100 ● **C** €3.700 ● **D** €5.200

BAVARIA 46 CRUISER 2007 ● 4 cab. + 2wc ● 8 pax ● 14,20mt. ● Classic Mainsail
 Prices in period: **A** €3.000 ● **B** €3.700 ● **C** €4.600 ● **D** €5.400

BAVARIA 44 2001 ● 4 cab. + 2wc ● 8 pax ● 13,95mt. ● Furling Mainsail
 Prices in period: **A** €2.100 ● **B** €2.500 ● **C** €3.000 ● **D** €3.900

CYCLADES 43.4 2006 ● 4 cab. + 2wc ● 8 pax ● 13,26mt. ● Classic Mainsail
 Prices in period: **A** €2.900 ● **B** €3.200 ● **C** €3.600 ● **D** €4.600

Sail Yachts - 3 cabins

OCEANIS 34 2009 ● 3 cab. + 1wc ● 6 pax ● 10,36mt. ● Classic Mainsail
 Prices in period: **A** €1.800 ● **B** €2.300 ● **C** €2.300 ● **D** €3.700

OCEANIS 40 2008 ● 3 cab. + 2wc ● 6 pax ● 12,15mt. ● Classic Mainsail
 Prices in period: **A** €2.500 ● **B** €3.100 ● **C** €3.450 ● **D** €3.800

OCEANIS 331 2005 ● 3 cab. + 1wc ● 6 pax ● 10,31mt. ● Classic Mainsail
 Prices in period: **A** €1.900 ● **B** €2.100 ● **C** €2.600 ● **D** €3.200

Sea-Folk Yacht Charter Pricelist 2012 BAREBOAT

Price in EUR/week, misprints and mistakes reserved!!

BASES IN SICILY: MAINBASE PALERMO – MOLO SUD C.T. BERSAGLIERI
SECONDARY BASES ON REQUEST: TRAPANI – PORTOFORCOSA – MELAZZO – CATANIA

SAIL YACHTS	B A S E	Y E A R	B E R T H	T H O W S T	S A I L S	A 01.01-21.04 06.10-31.12	B 21.04-12.05	C 12.05-26.05 22.09-06.10	D 26.05-07.07 08.09-22.09	E 07.07-04.08 25.08-09.09	F 04.08-25.08
BAVARIA 51 Jupiter Planet	Pa/Po/ Tp	10	10+2	Yes	FURLING	3000	3200	3500	3900	4900	6800
CYCLADES 50.4 Delfina	Pa/Po/ Tp	08	8+1	YES	CLASSIC	2800	3000	3300	3500	4000	5400
BAVARIA 49 Neptune Planet	Pa/Po/ Tp	04	10+2	NO	FURLING	2400	2600	2800	3000	3500	5600
BAVARIA 49 Blue One	Ct/Si	04	10+2	YES	FURLING	2400	2600	2800	3000	3500	5600
SUN ODYSSEY 49 Blue Too	Ct/Si	04	8+1	NO	FURLING	2300	2500	2750	2950	3350	5300
DUFOR 455 Mercury Planet	Pa/Po/ Tp	08	8+2	YES	FULL BATTEN	2300	2500	2700	2900	3500	5200
SUN ODYSSEY 439 Earth Planet NEW I	PA/PO/T p	12	8+2	YES	CLASSIC	2400	2600	2800	3000	3600	5400
DELPHIA 40 Venus Planet	Pa/Po/ Tp	07	8+2	NO	CLASSIC	1700	1950	2100	2200	2500	4100
CYCLADES 39 Cariddi	Ct/Po/P a	07	6+2	NO	CLASSIC	1600	1750	1900	2000	2200	4100
DELPHIA 37 Mars Planet	Pa/Po/ Tp	07	6+2	NO	CLASSIC	1500	1600	1700	1800	2100	3300
SUN ODYSSEY 33 Pluton Planet	Pa/Po/ Tp	10	4+1	NO	CLASSIC	1400	1500	1600	1700	2100	3200
CATAMARANS											
LAGOON 450 Uranus Planet	Pa/Po/ Tp	11	8+2	NO	FULL BATTEN	5400	5700	6000	6300	7400	8600
LAGOON 380 S2 Premium Saturn Planet	Pa/Po/ Tp	08	8+2+2	NO	FULL BATTEN	2900	3000	3100	3200	3900	5600

GENERAL CHARTER CONDITIONS:

LANGUAGE SPOKEN ON SPOT: Italian, German, English, French, Espanol.

CHECK-IN : SATURDAY FROM 18:00 O'CLOCK

CHECK-OUT : FRIDAY 18:00 OVERNIGHT ON BOARD AND DISEMBARKATION SATURDAY AT 09:00

SECURITY DEPOSIT: for yacht till 40' 1.500€; over 40' 2.500€, LAGOON 450 3.500€
(on spot by Cash, Visa, MasterCard)

PAYMENTS: 50% payable on booking, 50% 30 days before joining the boat.

SHORT PERIOD BOOKINGS on the weekly rate:

5 days 80%, 4 days 65%, 3 days 50%, 2 days 35%

Weekend (Friday 17h- Monday 9h) 55% of the weekly rate

PRICE INCLUDE: Tax, insurance, cartographic gps, plotter, autopilot, bimini top, cd player, gas, wind instrument, dinghy, electrical windlass, cable 220V.

DISCOUNTS:

Early Booking: 10% till 31.01.12

Early Booking: 5% till 28.02.12

After 28.02.12 discount: 5% 6 months before charter beginning

SEA-FOLK Repeaters client: 10%, Multiple weeks charter: 5% for 2 weeks, 10% for 3 weeks, 15% for 4 weeks

Boatshow discount: 10%, Multiple boat charter discount 5% for 2 yachts, 10% for 3 yachts, 15% for 4 yachts or more

EXTRAS THAT HAVE TO PAY ON SPOT (by Cash)

Final cleaning: 120€ - Charge for pets: 100€

Linen & towel: 15€ / person - on request - Outboard: 100€ - on request

Skipper: 140€ / day + food - on request - Hostess: 90€ / day - on request

Gennaker/Bilster: 200€ / week - on request + extra security deposit of 1.500€

Satellite Phone: 150€/week + call traffic

SHOPPING SERVICE: 10% of provisional (minimum 10€)

TRANSFER SERVICE IN ALL SICILY (operated by private car or minibus) ON REQUEST

ONE WAY TRANSFERS between our bases: possible. Prices on request



Sailing Yachts		LOA	YEAR	CABINS	WC	D 01/01 - 18/05 06/10 - 31/12	C 19/05 - 13/07 15/09 - 05/10	B 14/07 - 03/08 25/08 - 14/09	A 04/08 - 24/08
BASE PORTOROSA									
Dufour 525 Grand Large "Zammù"	15,31	2007	4+1	4+1	3.500	4.500	5.000	6.200	
Beneteau Cyclades 50.4 "Maria Vittoria"	15,24	2006	4+1	4+1	2.500	3.000	4.000	5.000	
Jeanneau 49' Sun Odyssey "Erika" (-)	14,98	2007	3	2	2.700	3.200	4.000	4.800	
Bavaria 45' Cruiser "Annachiara"	13,60	2011	4	3	2.700	3.300	3.800	5.000	
Beneteau Cyclades 43.4 "Suelita"	12,94	2008	4	2	2.100	2.600	3.000	4.100	
Beneteau Cyclades 43.3 "Marica" (-)	12,94	2006	3	3	1.950	2.400	2.700	3.750	
Beneteau Oceanis 37 "Acqu"	11,48	2008	3	1	1.750	2.000	2.450	3.200	
Bavaria 37' Cruiser "Eagle Ray"	11,20	2007	3	1	1.450	1.850	2.250	2.950	
BASE TROPEA/PORTOROSA									
Bavaria 50' Cruiser "Giorgina" (-)	14,99	2011	5	3	3.200	4.200	4.800	7.000	
Beneteau Cyclades 50.4 "Marcella"	15,24	2006	4+1	4+1	2.500	3.000	4.000	5.000	
Bavaria 46' Cruiser "Federica" (-)	13,99	2008	4	2	2.600	3.000	3.500	4.700	
Beneteau Cyclades 43.3 "Pucci" (-)	12,94	2006	3	3	1.950	2.400	2.700	3.750	
Bavaria 42' Cruiser "Katia" (-)	12,82	2008	3	2	2.000	2.500	2.900	4.000	
BASE PALERMO									
Beneteau 54' Oceanis "Moon Base" (-)	16,70	2011	4+1	3+1	4.500	5.500	6.500	8.000	
Beneteau Cyclades 50.4 "Isabella"	15,24	2006	4+1	4+1	2.500	3.000	4.000	5.000	
Bavaria 46' Cruiser "Ossidiana"	13,99	2007	4	2	2.600	3.000	3.500	4.700	
Beneteau 43' Oceanis "Interceptor One" (-)	13,10	2011	4	2	2.600	3.100	3.600	4.800	
Bavaria 40' Cruiser "Extra"	11,99	2008	3	2	1.850	2.200	2.550	3.400	
Bavaria 39' Cruiser "Delirium" (-)	11,93	2006	3	2	1.500	2.000	2.500	3.000	
Delphia 37' "Samarcanda"	10,84	2006	3	1	1.400	1.800	2.000	2.800	
Lagoon 440 "Talia"	13,61	2008	4+1	4+1	4.400	5.700	6.800	8.000	
BASE TRAPANI/PALERMO									
Bavaria 50' Cruiser "Clarín Oyster" (-)	14,99	2008	5	3	3.000	3.800	4.500	6.200	
Bavaria 46' Cruiser "Anna" (-)	13,99	2007	4	2	2.600	3.000	3.500	4.700	
Beneteau Cyclades 43.3 "Elvira"	12,94	2006	3	3	1.950	2.400	2.700	3.750	
Jeanneau 42i Sun Odyssey "Moitessier"	12,85	2007	3	2	1.800	2.100	2.500	4.000	

(-) = Roller Main Sail