

Karibik Dream Yachting Caribbean, Martinique, Guadeloupe, St. Martin



Pricelist 2009 / 2010 in EURO

Dream Yacht Caribbean

Martinique (Marina Le Marin), Guadeloupe (Marina Bas du Fort), St Martin (Marigot, Marina Fort Louis)

Rates in EURO per night

Yacht Type	Cab.	Pass.	25/12-06/01	23/01-19/04	07/01-22/01 19/04-01/06 07-22/08 26/10-24/12	02/06-06/08 23/08-25/10	Deposit
Catamarans Premier							
Catana 41 OC (2008/09/10)	4	8/9	822	557	471	328	6 070
Catana 47 OC (2010)	4+2	8/10	1 007	770	571	497	8 070
Catana 50 OC (2008/09)	5	8/10	1 200	942	757	601	8 070
Catana 52 OC (2007)	5	8/10	1 200	942	757	601	8 070
Monohulls Premier							
Harmony 38 (2008/09)	3	6/8	400	307	226	190	3 000
Harmony 42 (2007/08/09)	3	6/8	471	340	239	210	3 000
Harmony 47 (2008/09)	4	8/10	540	415	297	250	5 000
Harmony 52 (2008/09)	5	10/12	756	580	390	340	6 070
Catamarans							
Catana 43 OC (2005/06/07)	4+2	8/10	822	557	471	328	6 070
Catana 47 OC (2005/06/07)	4+2	8/10	926	715	529	457	8 070
Catana 52 OC (2005)	5	8/10	1 140	895	690	553	8 070
Monohulls							
Harmony 38 (2005)	3	6/8	380	290	215	185	3 000
Harmony 42 (2005)	3	6/8	447	323	227	200	3 000
Harmony 47 (2005)	4	8/10	524	395	282	237	5 000

Cleaning: to be added to the above daily rates a per charter cleaning fee of

Monohulls: up to 38': € 120.-, from 39' to 45': € 150.-, from 46' to 49': € 170.-, 50' and over: € 190.-
Catamarans: up to 40': € 190.-, from 41' to 45': € 210.-, from 46' to 49': € 230.-, 50' and over: € 250.-

Premier yachts: less than 3 years old from their first charter date, dinghy with 6hp outboard engine

Standard yachts: dinghy with 5hp outboard engine

On Catana 41 OC: gennaker, solar panel and water maker

On Catana 43 OC: gennaker, solar panel and water maker

On Catana 47 OC: gennaker, solar panel, water maker, generator and air conditioning

On Catana 50 OC & 52 OC: gennaker, solar panel, water maker, generator and air conditioning, electric winch, 3,60m semi rigid dinghy with 9,8hp outboard engine

On Harmony 52: water maker

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦ 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum

Short Term Cruise (not available in period from 20/12 to 04/01)

Journey	Surcharge on the daily rate
3 Days / 2 Nights	+ 100 %
4 Days / 3 Nights	+ 50 %
5 Days / 4 Nights	+ 35 %
6 Days / 5 Nights	+ 15 %
7 Days / 6 Nights	+ 10 %

Embarkation 17h30 / Disembarkation 11h00

Long term discount 5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights to 27 nights ♦ 15% from 28 nights or more

Early booking discount 5% for any charter booked and down paid 180 days or more prior departure date

Repeater discount 5% for any repeat client

Boat show discount 5% for any charter booked on a boat show

Group discount 5% for at least 5 yachts booked

(On the top of the long term discount only three discounts can be cumulated)

Low Season Promotion from 02/06 to 24/12 (can't be used in conjunction with other discounts)

Monohulls & Catamarans 10 days at the price of 7, 14 days at the price of 10, 21 days at the price of 14, 28 days at the price of 21

Options: All extras and options paid locally – on spot – are subject to a surcharge of 10%

Windsurf € 20.-/night, € 120.-/1week, € 200.-/2 weeks, € 280.-/3 weeks

Kayak € 20.-/night, € 120.-/1week, € 200.-/2 weeks, € 280.-/3 weeks

Fishing rod € 15.-/night, € 100.-/1week, € 160.-/2 weeks, € 200.-/3 weeks

Children safety net € 130.-/charter

15 hp outboard engine € 35.-/night (possible for catamarans only)

Any crew change during the charter is subject to € 200.- additional cost

Skipper € 180.-/night + provisioning

Hostess/Cook € 140.-/night + provisioning

Full board

1 to 4 guests on board € 45.-/person/night

More than 4 guests on board € 40.-/person/night

Transfers

Fort-de-France airport – Martinique base

1 - 4 persons € 145.-/Round trip

5 - 6 persons € 185.-/Round trip

+ € 50.-/each additional person/Round trip

One way transfer cost: 50% of the round trip cost

Pointe-à-Pitre airport – Guadeloupe base

1 - 4 persons: € 70.-/Round trip

5 - 8 persons: € 140.-/ Round trip

9 - 12 persons: € 210.-/ Round trip

One way transfer cost: 50% of the round trip cost

Juliana airport – St Martin base

1 - 4 persons: € 170.-/Round trip

5 - 8 persons: € 300.-/ Round trip

9 - 12 persons: € 430.-/ Round trip

One way transfer cost: 50% of the round trip cost

All-consumables-included-package

Harmony 38	€ 20.-/night	Harmony 52, Catana 41 OC & 43 OC	€ 40.-/night
Harmony 42 & 47	€ 25.-/night	Catana 47 OC, 50 OC & 52 OC	€ 55.-/night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks of fuel and water. If you choose our package, all starting consumables are included plus any re-fill of water at our Dream Yacht Charter Pontoon during your charter.

Diving Gear**Martinique**

Compressor 6m3 : € 265.-/1 week, € 440.-/2 weeks, € 590.- /3 weeks
 Compressor 12m3 : € 450.-/1 week, € 745.-/2 weeks, € 1010.-/3 weeks
 Block 15 L : € 55.-/1 week, € 90/2 weeks, € 125.-/3 weeks
 Pressure reducer : € 40.-/1 week, € 65.-/2 weeks, € 90/3 weeks
 Stab : € 55.-/1 week, € 90/2 weeks, € 125.-/3 weeks
 3 weights belt : N/A

Guadeloupe

N/A
 N/A
 € 65.-/1 week, € 100.-/2 weeks, € 130.-/3 weeks
 € 40.-/1week, € 73.-/2 weeks / € 105.-/3 weeks
 € 40.-/1 week, € 73.-/2 weeks / € 105.-/3 weeks
 € 20.-/1 week, € 30.-/2 weeks / € 35.-/3 weeks

Security Insurance

Catana 50 OC & 52 OC
 Catana 41 OC, 43 OC & 47 OC
 Harmony 52
 Harmony 38, 42 & 47

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base
 € 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
 € 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at the base
 € 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Security Deposit

To be paid at the base upon embarkation by bank certified cheque, cash, traveller cheques or credit card (Visa and MasterCard only)
 If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

One way fees in €	St. Lucia	St. Vincent	Union	Barbados	Grenada / Trinidad	Guadeloupe	Antigua	St. Barth / St. Martin	Tortola	Caracas	Martinique
Martinique	550	750	975	1 250	1 250	600	885	1 365	1 560	2 500	
Guadeloupe	845	975	1 235	1 200	1 430		585	900	1 170	3 000	600
St Martin	1 300	1 690	1 690	1 690	1 690	900	650	500	845	3 000	1 300

Race / Regatta Package

Heineken Regatta	St Martin, 05/03/2009 – 08/03/2009	€ 1 100.-
Antigua Sailing Week	Antigua, 26/04/2009 – 02/05/2009	€ 1 300.-
BVI Spring Regatta	Tortola, 30/03/2009 – 05/04/2009	€ 1 100.-
RORC Caribbean 600 **	Antigua, starting 23/02/2009	€ 1 300.-

The Regatta Package includes Briefing before the race, preparation and gauging of sails, registration, technical assistance during the race **

** technical assistance during the race valid only for Heineken Regatta, Antigua Race Week and BVI Spring Regatta, not valid for RORC Caribbean 600

Race / Regatta Surcharge

Up to 42'	€ 1 400.-
43' to 50'	€ 1 500.-
51' and over	€ 1 600.-

Race / Regatta Conditions

Min. charter duration is 10 nights
 Only the long term discount is applicable, no other discounts are possible
 One way/delivery fees have to be paid

Race / Regatta Deposit

A special race deposit (double than for normal bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit is applies during the regatta period.

Payments

25% of the charter fee to confirm booking
 75% of the charter fee plus all booked options 60 days before embarkation

Cancellation fee

More than 90 days	€ 350.-
Between 89 to 60 days before charter start	25% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Dream Yacht Charter guarantee:

All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

British Virgin Islands Dream Yachting Caribbean, BVI



Pricelist 2009 / 2010 in EURO Dream Yacht Caribbean British Virgin Islands (Tortola, Maya Cove- Hodges Creek Marina)

Rates in EURO per night

Yacht Type	Cab.	Pass.	25/12-06/01	07/01-19/04	20/04-06/08 26/10-24/12	07/08-25/10	Deposit
Monohulls Premier							
Harmony 42 (2008)	3	6/8	550	340	280	257	3 000
Harmony 47 (2008)	4	8/10	590	430	350	305	5 000
Harmony 52 (2008)	5	10/12	800	630	450	400	6 070
Monohulls							
Harmony 38 (2005)	3	6/8	428	324	261	194	3 000
Cyclades 43 (2003)	3/4	6/8	475	323	266	245	3 000
Catamarans Premier							
Catana 41 (2008)	4	8/9	760	500	450	400	6 070
Lagoon 420 (2008/09)	4 + 1	8/11	760	500	450	400	6 070
Catana 47 OC (2008)	4 + 2	8/10	1 115	835	670	575	8 070
Catana 50 OC (2008/09)	5	8/10	1 400	1 140	750	601	8 070
Catamarans							
Leopard 38 (2003)	3	6/8	485	400	300	270	5 000
Catana 43 OC (2005)	4+2	8/10	760	500	450	400	6 070
Bahia 46 (2003)	4+4	8/12	900	725	575	510	6 070
Catana 47 OC (2005)	4+2	8/10	1005	790	635	545	6 670

Cleaning: to be added to the above daily rates a per charter cleaning fee of

Monohulls: up to 38': € 120.-, from 39' to 45': € 150.-, from 46' to 49': € 170.-, 50' and over: € 190.-
Catamarans: up to 40': € 190.-, from 41' to 45': € 210.-, from 46' to 49': € 230.-, 50' and over: € 250.-

Premier yachts: less than 3 years old from their first charter date

On Leopard 38: air conditioning
On Catana 41 OC: gennaker, solar panel and water maker
On Catana 43 OC: gennaker, solar panel and water maker
On Catana 47 OC: gennaker, solar panel, water maker, generator and air conditioning
On Catana 50 OC: gennaker, solar panel, water maker, generator and air conditioning, electric winch
On Harmony 52: water maker

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

www.dream-yacht-charter.com

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The above rates apply for charters of 7 nights minimum

Short Term Cruise (not available from 21/12 to 04/01)

Journey	Surcharge on the daily rate
3 Days / 2 Nights	+ 100 %
4 Days / 3 Nights	+ 50 %
5 Days / 4 Nights	+ 35 %
6 Days / 5 Nights	+ 15 %
7 Days / 6 Nights	+ 10 %

Embarkation 17h30 / Disembarkation 11h00

Long term discount 5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights to 27 nights ♦ 15% from 28 nights or more
Early booking discount 5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount 5% for any repeat client
Boat show discount 5% for any charter booked on a boat show
Group discount 5% for at least 5 yachts booked
(On the top of the long term discount only three discounts can be cumulated)

Options: All extras and options paid locally – on spot – are subject to a surcharge of 10%

Any crew change during the charter is subject to € 200.- additional cost
Kayak € 25.-/night, € 175.-/1week, € 350.-/2 weeks, € 525.-/3 weeks
Fishing rod € 15.-/night, € 100.-/1week, € 160.-/2 weeks, € 200.-/3 weeks
Children safety net € 130.-/charter
15 hp outboard engine € 35.-/night (possible for catamarans only)

Skipper € 165.-/night + provisioning
Hostess/Cook € 130.-/night + provisioning

Full board

1 to 4 guests on board € 45.-/person/night
More than 4 guests on board € 40.-/person/night

Transfers

Beef Island Airport – Base: € 26.- / person / Round Trip

Diving Gear

Block 15 L : € 55.-/week
Pressure reducer: € 65.-/ week
Stab: € 55.-/week

BVI Cruising Taxes – Mandatory (subject to changes)

Dec 1 to April 30 € 1.50/person/day ()
 May 1 to Nov 30 € 0.55/person/day
 (For foreign based boats the amount is € 3.-/person/day from Jan 1 to Dec 31)

Search & Rescue Fee € 2.-/person/charter
Airport departure tax \$ 20.-/person

BVI National Park Fees

€ 19.-/boat/week/1 to 4 persons
 € 27.-/boat/week/up to 6 persons
 € 34.-/boat/week/up to 8 persons
 € 42.-/boat/week/up to 10 persons
 € 5.-/week for any additional person
 Foreign based boats pay twice the above amount

All-consumables-included-package

Harmony 38 € 20.-/night Harmony 52, Leopard 38, Catana 43OC, 41, Lagoon 420 € 40.-/night
 Harmony 42 & 47 € 25.-/night Catana 47OC, 50OC, 50 € 55.-/night
 All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks of fuel and water. If you choose our package, all starting consumables are included plus any re-fill of water at our Dream Yacht Charter Pontoon during your charter.

Security Insurance

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.
 Catana 50 OC & Catana 50 € 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base
 Catana 41 OC, 43OC, 47OC, Lagoon 420 € 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
 Harmony 52, Leopard 38 € 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at the base
 Harmony 38 & 42 & 47 € 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Security Deposit

to be paid at the base upon embarkation by bank certified cheque, cash or traveller cheques Credit card (Visa or MasterCard).
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One-way fees in €	St. Lucia	St. Vincent	Union / Barbados	Grenada / Trinidad	Guadeloupe	Antigua	St. Barth / St. Martin	St Thomas (USVI)	San Juan (Puerto Rico)	Caracas	Martinique
Tortola	1 600	1 700	1 800	2 000	1 170	1 000	845	500	600	4 000	1 500

Race / Regatta Package

Heineken Regatta St Martin, 05/03/2009 – 08/03/2009 € 1 100.-
 Antigua Sailing Week Antigua, 26/04/2009 – 02/05/2009 € 1 300.-
 BVI Spring Regatta Tortola, 30/03/2009 – 05/04/2009 € 1 100.-
 RORC Caribbean 600 Antigua, starting 23/02/2009 € 1 300.-

The Regatta Package includes Briefing before the race, preparation and gauging of sails, registration, technical assistance during the race **
 ** technical assistance during the race valid only for Heineken Regatta, Antigua Race Week and BVI Spring Regatta, not valid for RORC Caribbean 600

Race / Regatta Surcharge

Up to 42' € 1 400.-
 43' to 50' € 1 500.-
 51' and over € 1 600.-

Race / Regatta Conditions

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Payments

25% of the charter fee to confirm booking
 75% of the charter fee plus all booked options 60 days before embarkation

Cancellation fee

More than 90 days € 350.-
 Between 89 to 60 days before charter start 25% of the charter fee (without options)
 59 days and less before charter start 100% of the charter fee (without options)

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